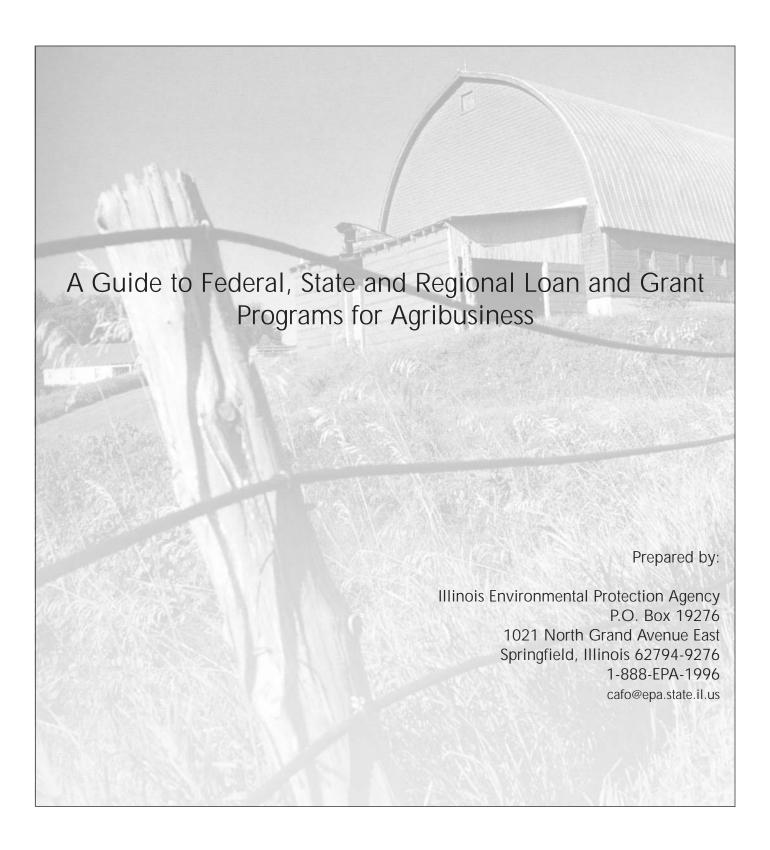


## Governor Rod Blagojevich

Director Renee Cipriano



As part of the Illinois EPA's commitment to serve our stakeholders, we have prepared this guide to loan and grant opportunities available to the agribusiness community. As funding options change from year to year, please contact the appropriate funding source for program specifics.

Program	Illinois Finance	Illinois Finance	Illinois Finance	Illinois Finance	Illinois Finance	Illinois Finance
Fiografii	Authority	Authority	Authority State	Authority Value-	Authority Young	Authority Agri-
	-	,		Added Stock	Farmer	Industries
	Beginning Farmer Bond	Specialized Livestock	Guarantee for			
			Restructuring	Purchase	Guarantee	Guarantee
	Program	Guarantee	Agricultural Debt	Guarantee	Program	Program
Dumpere	To provide reduced	Program To help Illinois	To consolidate and	To enhance the	To hole young	To promote value-
Purpose	To provide reduced interest rate	livestock producers	restructure existing	opportunities for	To help young farmers finance	added processing
	financing to young,	access capital	debt to increase	Illinois farmers to	capital purchases	of farm
	low net worth	needed to enter.	working capital and	participate in the	with favorable	commodities and
	farmers for	upgrade, expand or	improve overall	further processing	terms	the production of
	financing capital	improve their	financial structure	of their agricultural		commodities not
	purchases	livestock business		commodities		commonly
						produced in Illinois
	Lenders receive	85% Guarantee	85% guarantee	85% guarantee		
	federally tax-	reduces lender risk	reduces lenders	reduces lenders	85% guarantee	85% guarantee
	exempt bond income.		risk	risk	reduces lenders risk	reduces lenders' risk
Eligibility	II. Resident with a	II. Resident,	II. Resident	II. Resident	II. Resident, project	II. Resident, project
	net worth	principal operator	principal operator	principal operator	must locate in	must locate in
	<\$250,000; Cannot	and materially	and materially	and materially	Illinois, Adequate	Illinois, Adequate
	already own a	involved in a farm	involved in a farm	involved in a farm	cash flow and	cash flow and
	significant amount	operation; Debt to	operation and have	operation and have	collateral;	collateral;
	of farmland; Must have access to	asset ratio < 70% unless market and	adequate cash flow and collateral	adequate cash flow and collateral	Appropriate experience in the	Appropriate experience in the
	adequate working	production risks	and collateral	and conateral	proposed venture	proposed venture
	capital, farm	have been limited:			proposed venture	proposed venture
	equipment or	Collateral and cash				
	livestock for project	flow must be	Debt to asset ratio	Debt to asset ratio		
	. ,	adequate	of 40% to 60%	<70%		
		-				
Loan	\$250,000	\$1,000,000	\$500,000	\$100,000	\$1,000,000	\$1,000,000
Amount	maximum	maximum	maximum	maximum	maximum	maximum
Term	Negotiable	Up to 15 years	Up to 30 years	Up to 10 years	Up to 15 years	Up to 15 years
Rate	Negotiable, by	Negotiable, must				
	definition must be below market	be below the rate the borrower would				
	Delow Market	pay without the				
		guarantee	guarantee	guarantee	guarantee	guarantee
Fees	\$100 application	\$300 application	\$300 application	\$300 application	\$300 application	\$300 application
	fee and 1.5%	fee and 1% closing	fee 3/4% closing fee	fee and 1% closing	fee and 1% closing	fee 3/4% closing fee
	closing fee	fee		fee	fee	
Job	None	None	None	None	None	None
Criteria		A.11		A.I.	A.I.	A.I.
Other	Applicant must be	All programs				
Requirements	the sole owner and	involve local				
	principal user of the project.	lenders.	lenders.	lenders.	lenders.	lenders.
Website	www.state.il.us/ifda/	www.state.il.us/ifda/	www.state.il.us/ifda/	www.state.il.us/ifda/	www.state.il.us/ifda/	www.state.il.us/ifda/
WEDSILE	mm.state.ii.as/iida/	mm.state.ii.as/iida/	mm.state.ii.us/iiuu/			

Program	Illinois Finance Authority Rural Development Loan Program	SBA 7(a) Loan Guaranty Program-The SBA's Primary Loan Program	SBA LowDoc Loan	SBA Minority and Women's Prequalification Loan Program	SBA CAPLines Seasonal, Contract, Builders, Standard Asset Based and Small Asset Based	SBA Express Loan
Purpose	Assist businesses in rural communities with population of less than 25,000; finance fixed asset project	Business start ups or expansion, construction of new facility, purchase land or buildings fixtures, leasehold improvements, working capital: refinance debt for compelling reasons, inventory	Same as 7(a) except may not be used to repay certain types of existing debt	See 7(a)	Finance seasonal working capitol needs; costs to perform; construction costs; advances against existing inventory and receivables; consolidation of short term debts possible	Same as 7(a) with limitations on real estate and construction; may be used for term loans or revolving credits
Eligibility	Business facilities and community development projects in eligible rural area	Must be operated for profit, meet SBA size standards, show good character, management expertise and commitment, and ability to repay; may not be involved in speculation investment in rental real estate	Same as 7(a) Program relies on applicant's character and credit history	Must be at least 51% owned and operated by racial/ethnic minority or women, focus on credit history, ability to repay, probability of success	Existing businesses See 7(a)	See 7(a)
Loan Amount	Up to \$150,000 or 75%	Up to \$2,000,000	Up to \$150,000	Up to \$250,000	\$2,000,000 (except small asset based) \$200,000 (total loan amount)	Up to \$250,000
Term	Up to 10 years	Depends on ability to repay, generally working capital is 5-7 years, machinery equipment up to 10 years, real estate construction up to 25 years	Depends on ability to repay, and use of proceeds, but not to exceed 25 years for fixed assets; 10 years in all other uses	See 7(a)	Up to 5 years	Term loan same as 7(a), no more than 5 years on revolving line of credit
Rate	Fixed interest rate of 6%	Negotiable with lender, loans under 7 years, max prime + 2.25%; 7 years or more, max 2.75% over prime; under 50,000, rates may be higher	See 7(a)	See 7(a)	See 7(a)	See 7(a)
Fees	\$100 non refundable application fee \$225 loan commitment fee \$225 loan servicing fee	Paid by lender (may be passed on); Based on maturity, amount of SBA exposure: 1 year or less, 0.25%; over 1 year, SBA share \$150,000 or less, 1%; \$150,000 - \$700,000 2.5%; more than \$700,000, 3.5%	See 7(a)	See 7(a); plus minority program may use for profit intermediaries; women's program uses non-profits only, both may charge fees	See 7(a) under standard asset-based, no restrictions on servicing fees	See 7(a)
Job Criteria	Must create or retain jobs	N/A	N/A	N/A	N/A	N/A
Other Requireme nts		N/A	N/A	N/A	N/A	N/A
Website	www.idfa.com	www.sba.gov	www.sba.gov	www.sba.gov	www.sba.gov	www.sba.gov

Program	SBA Export Express Loan	SBA International Trade Loan	SBA 7(m) MicroLoan Program	SBA 504 Certified Development Company Program	USDA Business – Industrial Loan	DCEO Capital Access Program
Purpose	Broad range of financing needs aimed at initiating or expanding export activity See program guide for details.	Working capital, acquisition or improvements in US for producing goods or services; may not be used to repay existing debt	Purchase equipment, machinery, fixtures, leasehold improvements, finance increased receivables, working capital, may not be used to pay existing debt	Purchase of major fixed assets such as land, buildings, improvements, long term equipment, construction, renovation	Land & building, new construction or renovation, equipment, working capital + refinance (max. 50% of project)	Designed to encourage lending institutions to make loans to new and small businesses that do not qualify under conventional lending policies
Eligibility	See 7(a) Note; must have minimum 1 full year operating history	Small businesses engaged in international trade adversely effected by competition from imports see 7(a) for qualification	Same as 7(a)	For profit businesses that do not exceed \$7 million in tangible net worth and did not have average net income over \$2.5 million for past 2 years	Virtually any legally organized entity	Any for profit entity with less than 500 employees located in Illinois
Loan Amount	Up to \$250,000	Up to \$2,000,000 SBA share	\$35,000 (total loan amount)	Up to \$1,300,000	Up to \$25,000,000 aggregate per borrower	Up to \$100,000
Term	Term Loan same as 7(a); no more than 5 years on revolving line of credit	Up to 25 Years	Shortest term possible, not to exceed 6 years	10 or 20 years	Real Estate 30 yr; Equipment 15 yr; Working Cap. 7 yr	Lender sets terms
Rate	See 7(a)	See 7(a)	Negotiable with intermediary	Based on current market rate for 5- 10 year Treasury issues, plus an increment above Treasury rate	Lender sets rates	Lender sets rate
Fees	See 7(a)	See 7(a)	No guaranty fee	Fees related to debenture, approx. 3%	2% on guaranteed portion	Each loan has a one-time enrollment fee of 3- 7%
Job Criteria	N/A	N/A	N/A	N/A	Potential to create and retain jobs	None
Other Requirements	N/A	N/A	N/A	N/A	No in-house debt refinancing (greater than 50% of the total package)	No debt refinancing or contingency
Website	www.sba.gov	www.sba.gov	www.sba.gov	www.sba.gov	www.rurdev.usd a.gov	www.illinoisbiz.biz

SBA – Small Business Administration
USDA – United States Department of Agriculture
DCEO – Illinois Department of Commerce and Economic Opportunity

Program	DCEO	DCEO	DCEO Minority	Traditional	Farm Credit	NRCS EQIP Cost-
Ŭ	Enterprise	Participation	& Women	Bank	Services	Share Grants
	Zone	Loan Program	Participation	Financing		
	Financing		Loan Program			
	Program		_oun rogram			
Purpose	Land and	Land and	Land and building,	Purchase real	Purchase real	Livestock operations
. aipeee	building, new	building, new	new construction	estate, working	estate, working	are eligible to receive
	construction or	construction or	or renovation,	capital, real	capital, real estate	cost share payments
	renovation	renovation,	equipment,	estate	construction,	for waste storage
	equipment	equipment,	working capital	construction,	machinery and	facilities
	working capital	working capital	- ·	machinery and	equipment	
				equipment		
Eligibility	Any for profit	Any for profit	Minority and/or	Legally	Legally organized	Livestock Operations
	entity w/less than	small business	women business;	organized	entity	
	500 employees	w/less than 500	<500 employees	entity		
	located in Illinois	full-time				
.	Enterprise Zone	employees		<b>.</b>		11 1 0 150 000
Loan	Up to \$750,000	25% up to	Up to \$50,000 or	Based on value	Based on value of	Up to \$450,000 per
Amount	or 25%	\$750,000 or for	50%	of collateral	collateral and cash	individual or entity
		Minority, Women, Disabled 50% up		and cash flow	flow	
		to \$50,000				
Term	Match	Match	Real Estate: 10-	Negotiable	Negotiable	1 to 20 years
	participating	participating	20	regenable	itogettable	
	bank; No more	bank; No more	Equipment: 7-10			
	than 10 years	than 10 years	Working Cap. 3-5			
	unless ballooned	unless ballooned	years			
Rate	Call DCEO	Call DCEO	Call DCEO	Fixed and	Fixed and variable	Up to a 90% cost
	Business Finance	Business Finance	Business Finance	variable at	at prevailing market	share
	Division for	Division for	Division for	prevailing	rates	
	current rate at	current rate at	current rate at	market rates		
	217/782-3891	217/782-3891	217/782-3891			
Fees	None	2% subordination fee if DCEO is	None	Negotiable	Negotiable	
		requested to				
		subordinate				
Job	Potential to	Potential to	\$10,000/job/creat	None	N/A	
Criteria	create or retain	create or retain	ed/			
	jobs	jobs	retained			
Other	No debt	No debt	Personal			Average adjusted
Requiremen	refinancing or	refinancing or	guarantees; bank			gross income for the
ts	contingency	contingency	commitment letter			previous three years
			required; No debt			can not exceed \$2.5
			refinancing			mil, unless 75% was
						derived from
Website	www.illinoisbiz.bi	www.illinoisbiz.bi	www.illinoisbiz.biz		http://www.farmcredit.com	agricultural activities www.il.nrcs.usda.gov
vvebsite	Z	Z				www.ii.iiicə.usua.yov
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NRCS – Natural Resources Conservation Service EQIP – Environmental Quality Incentives Program

Program	Illinois State Treasurer's Ag & Alternative Ag Annual Operating Loan	Illinois State Treasurer's Agriculture Long Term Loan	Illinois State Treasurer's Alternative/Value Added Ag Long Term Loan	Illinois State Treasurer's Economic Program STEP	USDA Federal Farm Bill Section 9006-Renewable Energy & Energy Efficiency
Purpose	Fund inputs, purchase livestock, equipment, construction related costs, soil & water conservation	Land acquisition, inventory, equipment, construction	Land acquisition, inventory, equipment, construction	Encourage economic development throughout Illinois in additional jobs being created by the borrower	To promote renewable energy in rural areas
Eligibility	Illinois resident farmer	Illinois resident farmer	Illinois resident farmer	Creditworthy as determined by their financial institution who assumes the credit risk	Eligible applicants include farmers, ranchers and rural small businesses. To be eligible for grants, applicant must demonstrate financial need as determined by USDA.
Loan Amount	Max \$200,000 per borrower or max \$400,000 per operation	Max \$100,000 per borrower	Max \$100,000 per borrower	\$25,000 per job created	Negotiable
Term	1 year	1 to 5 years	1 to 5 years	5 years max	N/A
Rate	Rates are established on the second business day each month	Established daily by the Treasurers office at a rate that is 70% of Treasury Notes	Established daily by the Treasurers office at a rate that is 70% of Treasury Notes	Below market	N/A
Fees				None	N/A
Job Criteria				Permanent or part- time equivalent	N/A
Other Requirements				Application for STEP must be approved by the Treasurer's office	N/A
Website	www.state.il.us/treas/	www.state.il.us/treas/	www.state.il.us/treas/	www.state.il.us/treas/	www.rurdev.usda.gov